

Press Release

IHSE GmbH
Maybachstrasse 11
88094 Oberteuringen
Germany

phone +49 7546 9248-0
fax +49 7546 9248-48
email info@ihse.de
web www.ihse.com

IHSE strengthens worldwide services with new Partner Program

IHSE launches new Channel Enhancement and Transformation (ICET) program to improve KVM matrix and extender systems in mission critical operations

Oberteuringen, 31st October 2018 – IHSE, the premier manufacturer of KVM switches and KVM extenders for mission critical control room applications and process control, has launched the IHSE Channel Enhancement and Transformation (ICET) program to improve the service and communication with its global customer and end user base. In close cooperation with the IHSE channel partners, the program aims to better fulfil immediate requirements of end users to develop and present the ultimate KVM solutions in the future.

Industry and commerce are changing: today there is a greater reliance on computers in mission-critical situations, heightened levels of security and more reliance on advanced, high-cost software and applications throughout the business world. As a consequence, many IT departments are re-thinking their computing infrastructure and services and turning to KVM technology to deliver the flexibility, functionality and reliability they demand from their systems.

KVM systems now lie at the heart of almost every professional computer installation and are deeply integrated into other business and industrial workflows.

IHSE KVM systems serve a crucial role in a wide spectrum of applications: in offices, airport control towers, on ships and harbor control stations, control rooms for national power grids and transport networks, car design and production centers and in the largest broadcast studios around the world.

To fully understand, and meet the requirements of these demanding industries, IHSE – with the support and assistance of its global network of white-label and distribution partners – is engaging in direct dialogue with end users. This applies at all corporate levels – engineering and support, product management, sales and marketing.

“The ICET program has been developed in conjunction with our key partners to achieve benefits for all parties through a range of initiatives,” explains Dr Enno Littmann, CEO of IHSE. “End user requirements can be addressed directly and solutions found rapidly. Global partnerships and accounts will be managed centrally but delivered locally to achieve worldwide consistency that still retains local support.

“In addition, and something that is highly crucial to our position as a global KVM technology leader, is that the future requirements of the most creative and progressive users will help to fashion our product development plans and product roadmap. This will enable us to remain at the forefront of KVM system design and manufacture.”

“Above all, the program will deliver even better levels of end user support, on a global basis to ensure that IHSE KVM systems continue to operate with 100% reliability in the most demanding, mission-critical installations.”

About IHSE

IHSE is a leading developer and manufacturer of advanced KVM (keyboard, video, mouse) solutions with more than 30 years of experience. KVM technology enables the remote switching, distribution, bidirectional extension and conversion of primary computer signals including DVI, HDMI, 4K DisplayPort, audio and USB. IHSE develops and manufactures an extensive range of KVM switches and extenders with visually lossless signal transmission from headquarters near Lake Constance, Germany.

IHSE products have been certified for outstanding manufacturing quality, security, operability, resilience and high transfer speeds. Many renowned companies and institutions across vertical segments including Broadcast, Post Production, Air Traffic Control, Control Rooms, Banking, Industrial, Corporate, Medical, Maritime, Education, Venues & Entertainment and Government rely on KVM solutions made by IHSE, Germany. For further information please refer to www.ihse.com.

Press contact

IHSE GmbH
Stefan Ruppert
Maybachstrasse 11
88094 Oberteuringen/Germany
Email: stefan.ruppert@ihse.de
Phone: +49 7546 9248-59
Web: www.ihse.de